

WHO WE ARE

Is a conglomerate Mexican Group who participates in the integrated transport and logistics business, specialized in hidrocarbons and clean fluid products. Also, includes a stand alone energy division and main holder of Blue Marine Group, one of the largest offshore services supplier in Mexico and Latin America.



A 100% Mexican company, founded in 1998, leader in the market of services for the offshore energy industry. Blue Marine is part of Grupo Industrial Durandco.

Our philosophy allows us to offer quality services, by utilizing the knowledge derived from several strategic synergies and highly trained personnel.

We provide value added solutions for our clients, through a solid commitment with our institutional principles: safety, innovation, efficiency respect for the environment.

With more than 1,500 employees across operations, administration, commercialization and financial support, we are focused on all the segments of the value chain.

OUR COMPANIES



Offshore maintenance and engineering of oil and gas installations. (fully owned)



Shipping. (fully owned)



Services related to the production of oil and gas. (fully owned)

CERTIFICATION IN INTEGRATED MANAGEMENT SYSTEM

We are committed to the delivery of high quality services, supported by the following certified processes and controls:



Occupational Health and Safety Management



Quality Management



Environmental Management

On December 27, 2017, the Achilles Certificate was obtained stating that **SUBTEC** was successfully audited according to the standards of the Oil and Gas Siclar community for the following items:

- Corporate Social Responsibility
- Quality and Management
- Environment
- Human Resources

Hence, becoming a PEMEX trusted supplier

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**DRIVING ENERGY
IN EVERYTHING WE DO**

START OF AN ADVENTURE

Juan Reynoso Flores

Mexican businessman with great experience in the national and international energy sector. Throughout his career, he stood out for his great vision in the field of business. He was founder of Arabela S.A. of C.V.; Chief Financial Officer for Avon Cosmetics S.A. of C.V. and Vice President of Finance for Frederick of Mexico. During his last years, Reynoso focused his experience and knowledge at Blue Marine, together with his sons Juan and Alfredo.

2001-2004

- Our first DP Vessel arrives to Mexico, named Normand Rover
- IMPRESUB de Mexico S.A. de C.V. transforms into Blue Marine Technology Offshore Services S.A. de C.V.
- Incursion into the tankers market.

2008-2010

- Acquisition of shares in a single asset company owned jointly by the Ulstein and Chouest family together with Blue Marine.
- Vessel construction in Mexico for the first time in 30 years.
- Blue Marine and the giant Subsea 7 International consolidate their alliance with the incorporation of Subsea 7 de México S.A. de C.V.

2016-2017

- Regardless of the market conditions, Blue Marine – along with the Mexican Company Typhoon Offshore, owned by Grupo Salinas, invest in bringing to the country one of the advanced multipurpose vessels: Far Sentinel.
- The acquisition of the extended well testing vessel Blue Phoenix.
- A comprehensive organizational, management and share holding reengineering.

1998-1999

- Started with IMPRESUB de México, S.A. de C.V., company specialized in sub-aquatic services for the Offshore oil industry
- The inspection of oil industry facilities is obtained with the support of a ROV (World Class) for the Global de México S.A. de C.V. company.

2005-2007

- Leader in the costal trade freight market in Mexico.
- Incursion in the fire deterrent vessels and oils spill recollection.
- A five-year agreement to work for British Petroleum in the North Sea is obtained, by means of an alliance with Canyon Offshore.

2011-2015

- Placement of the first note in the Norwegian market.
- The company creates the Blue Marine Mares Foundation and creates an alliance with Schlumberger.
- Blue Marine Inca is incorporated, based in Lima, Perú.

OUR ALLIANCES

We have also generated close alliances with international companies, outfitted with experience and with an important projection in the global oil and gas industry. Some of them are:



OUR GOALS

We focus our energy in the devising of effective and competitive strategies to continue to position ourselves in the hydrocarbons sector.

For us, the Energy Reform is a unique opportunity to perfect, diversify and make the services we offer more efficient and more competitive. We are a services and vessel company characterized by working with a first class team and having the experience and know-how for the complete development of businesses by operating assets, associations or direct acquisitions.

